



DWF Group

Integrated legal and business services

dwfgroup.com

About DWF



Toby Askin
Global Head of Real
Estate



A global legal business

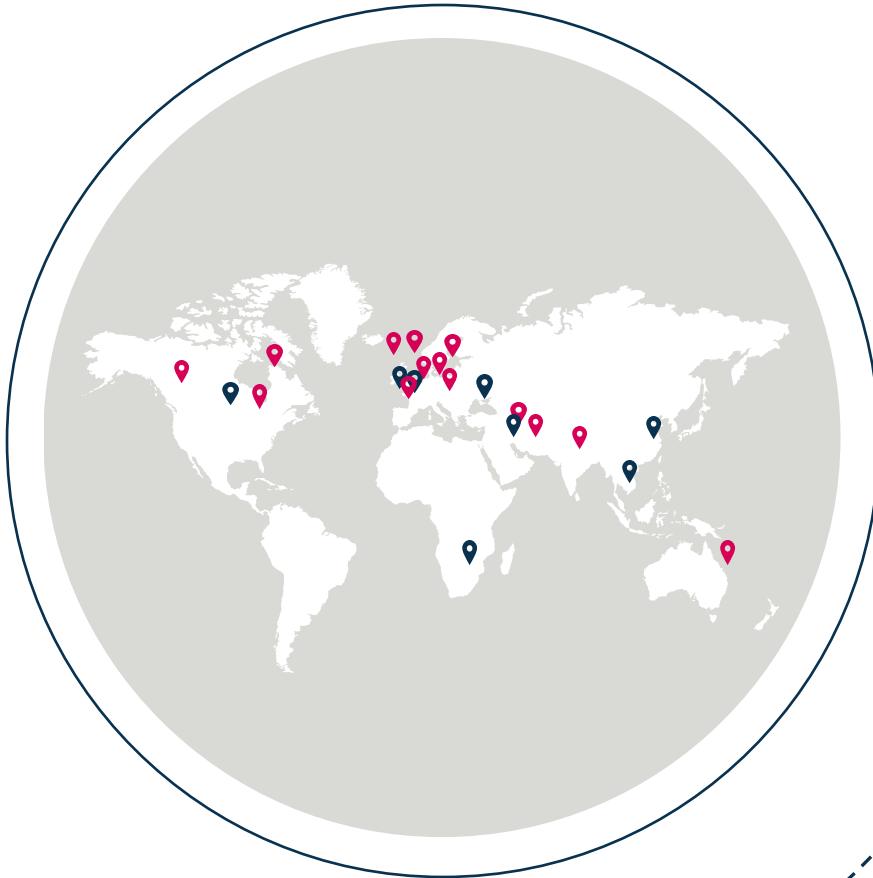
+30 global locations



+4,000 people

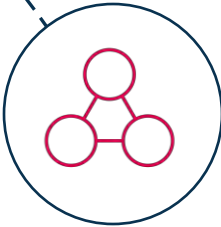


6 associations



3 offerings

Legal Services, Legal Operations and Business Services



8 sectors

Built Environment, Consumer, Energy & Natural Resources, Financial Services, Government & Public Sector, Insurance, Technology, Media & Communications and Transport



£380m revenue for FY23



Our vision is to deliver integrated legal and business services on a global scale, through our three offerings.

Our ability to seamlessly combine any number of these services to deliver bespoke solutions for our clients is our key differentiator.



Legal Services



Premium legal advice and excellent client service. Our teams bring commercial intelligence and industry sector relevant experience.

Legal Operations



Outsourced and process led alternative legal services which standardise, systematise, scale and optimise legal workflows.

Business Services



Products and business services that enhance and complement our legal offerings.

Our values

Our values, define who we are and what we stand for.

Our global culture depends on all of us living our shared values each and every day, so that our clients, colleagues, shareholders and other stakeholders can remain confident that their trust in us is not misplaced.



Always aim higher

We exceed the expectations of our colleagues and our clients in everything we do.



Be better together

We listen, recognise and support each other to protect a diverse and inclusive culture and sustain our business, clients and communities.



Disrupt to progress

We embrace change and new ways of working to enhance our performance and our reputation.



Keep all promises

By keeping the promises we make to our colleagues and our clients, we build trust, loyalty and credibility.



Attend to details

We achieve the best results to complex problems by focusing on simple and effective solutions.

Diversity & Inclusion

Diversity is at the heart of creating a sustainable business.

At DWF, we are building a stronger business by focusing on the diversity of our teams. We aim to create an inclusive environment where you can bring your whole self to work and enable our diversity to truly flourish.

Our colleagues help to shape our culture by sharing their perspectives, experiences and challenging our thinking. We value this diversity of thought as it helps us to become a better global business and be better together, which is one of DWF's core values.

Our strategy

It's our vision to create a working environment and culture where people of all backgrounds are able contribute at their highest level and where their differences have a positive impact for our colleagues, clients, communities and shareholders.

Our diversity & inclusion strategy focuses on the following five priorities across our areas of focus on Gender, Race & Ethnicity, LGBT+, Disability and Mental Health.

1. Ownership



2. Representation



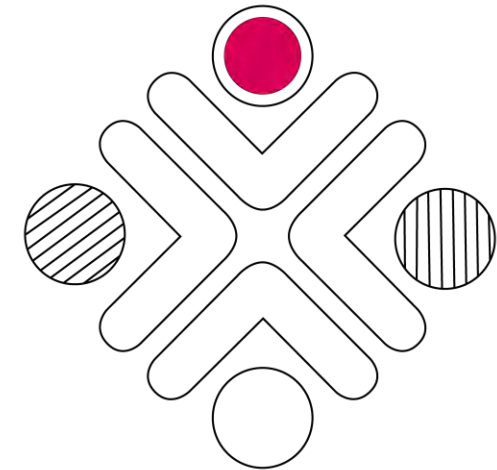
3. Global direction



4. Driving decisions



5. Sense of belonging



DWF Foundation

Through our IPO, the DWF Foundation received 1.8m shares of investment.

Founded in 2015, the DWF Foundation is an independent charity founded by DWF and has the sole aim of providing funds, resources and support to help our communities achieve their full potential.

Our vision is to encourage all colleagues to work together as a catalyst for change. Each of our offices has a dedicated team who are committed to our corporate responsibilities. Through the DWF Foundation we hope to build upon the excellent work that they already do with our local communities and charities.



Surpassed £1m in donations since launching in 2015



+350 charities supported to date



+£1M donated in +450 grants



100% of money raised donated as grants



+£124k in education grants



+£74k in employability grants



+£16k in environment and sustainability grants



+£317k in health and wellbeing grants



+£159k homelessness/poverty grants

Our Legal Services offering

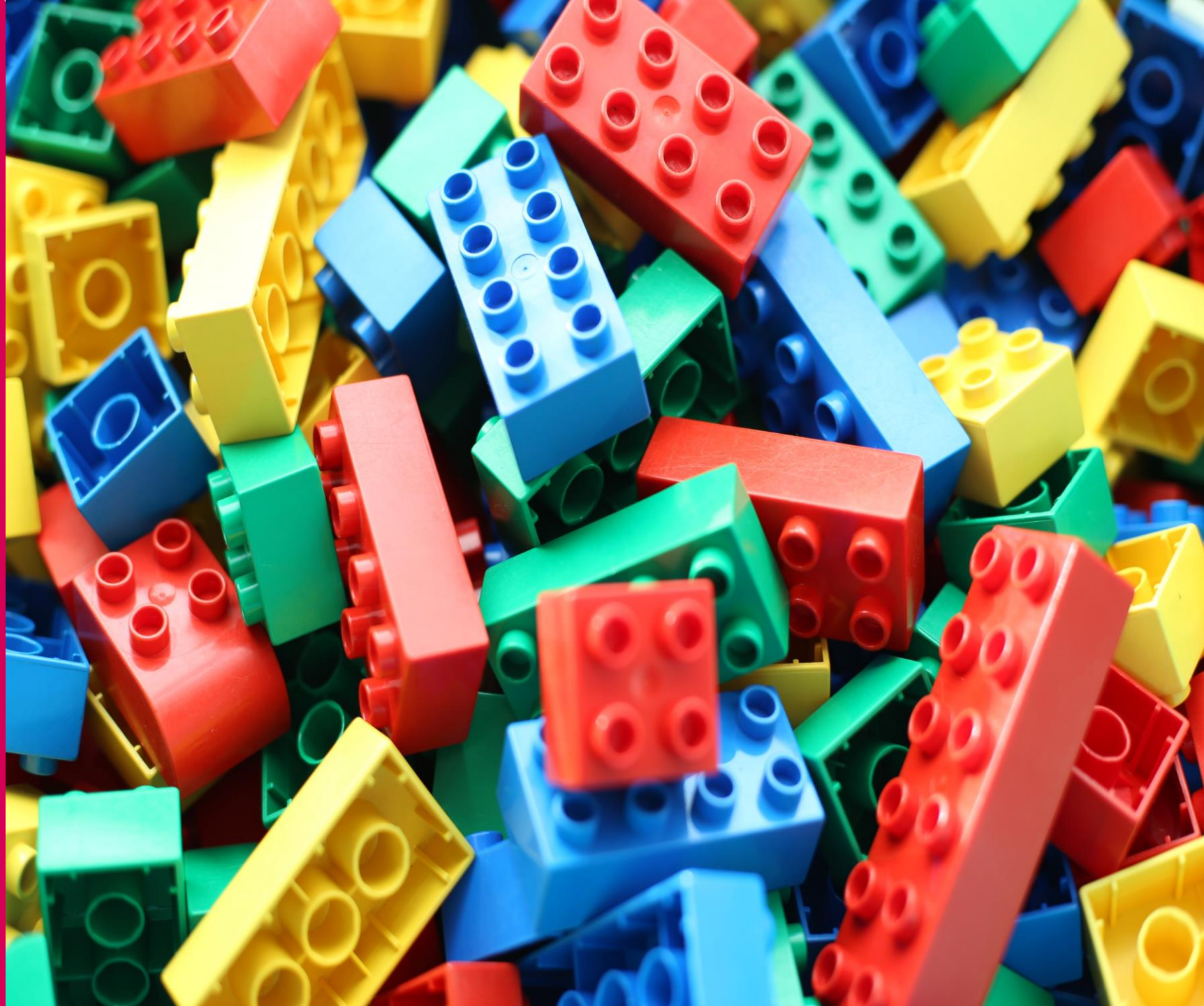
Our Legal Services offering provides premium legal advice and excellent client service. It brings together the very best in commercial intelligence and industry sector experience to deliver bespoke, highly effective advice for our clients.

We work across eight key sectors: Built Environment, Consumer, Energy & Natural Resources, Financial Services, Government & Public Sector, Insurance, Technology, Media & Communications and Transport. We have +2,000 outstanding lawyers who have their fingers on the pulse of relevant market insights and an expert understanding of legal issues around the world.

Our legal services work is underpinned by excellence in client service and a focus on quality and innovation.



Real Estate



Size:

- 200 people
- 10 offices in the UK and ROI
- 45m revenue

Clients:

- Retail/Consumer: adidas, Tesco, Homebase, Severn Trent, BT, M&S
- Sports/Arenas: Manchester United, Arsenal
- Infrastructure: Nuclear Defence Agency, Highways, Planning
- Public Sector: Scottish Government, Local Authorities, States of Jersey
- Hospitality: Whitbread, Premier Inn, Costa
- Investment/Development: Large and complex to granular

Lego: for grown ups



Shipping Law Marine & Trade



Introduction



Jonathan Moss
London Office
Managing Partner,
Head of Transport &
Marine Sector



Shipping Law, Marine & Trade



Locations



Defence & Coverage

- Yachts
- Cargo
- Hull & Machinery
- Marine Liability
- Marine Professional Indemnity



Shipping Law, Marine & Trade



Focus

- Covid
- Ebola
- Maritime Piracy
- Sanctions
- Human Rights and Commodities



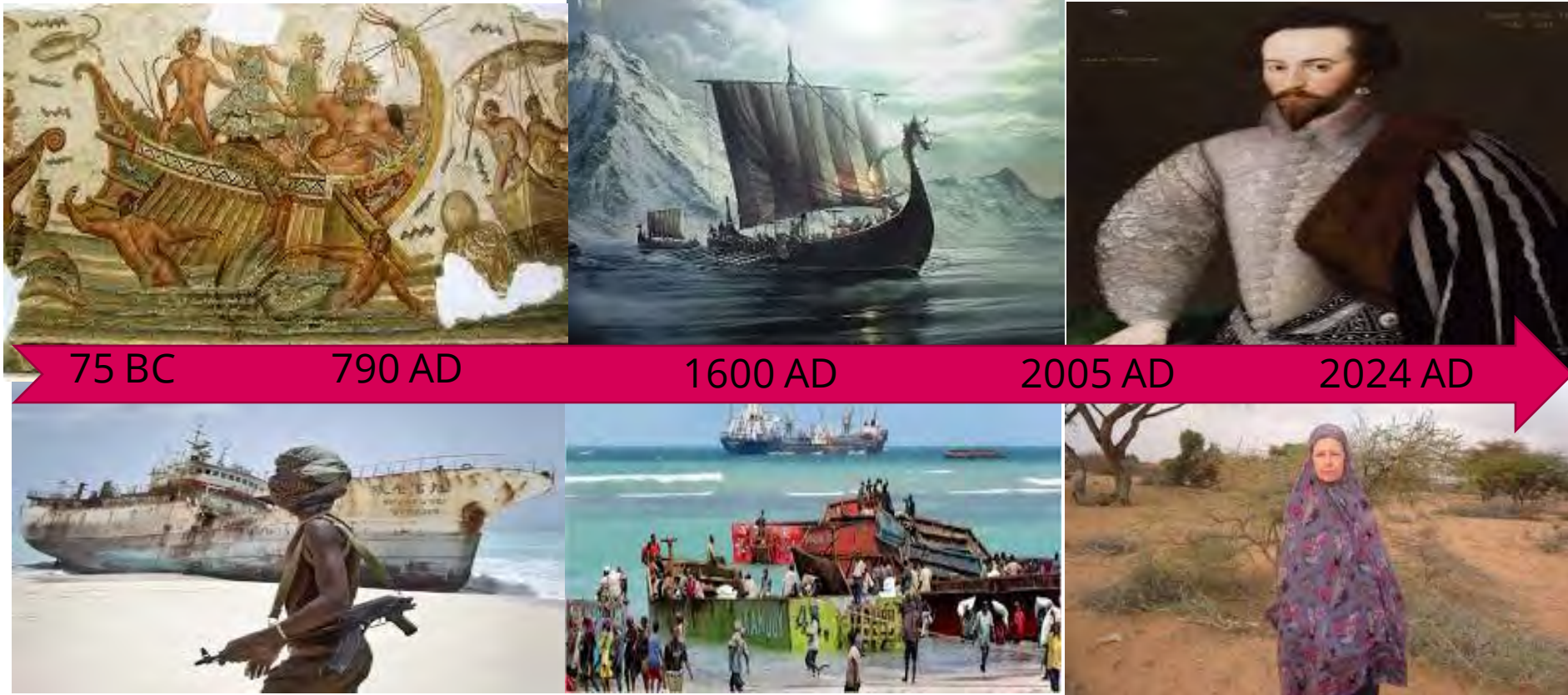
Cases

- Oil Terminal explosion **Johor Bahru**
- Port Explosion **Tianjin JLR**
- Pollution Claim **Probo Koala**

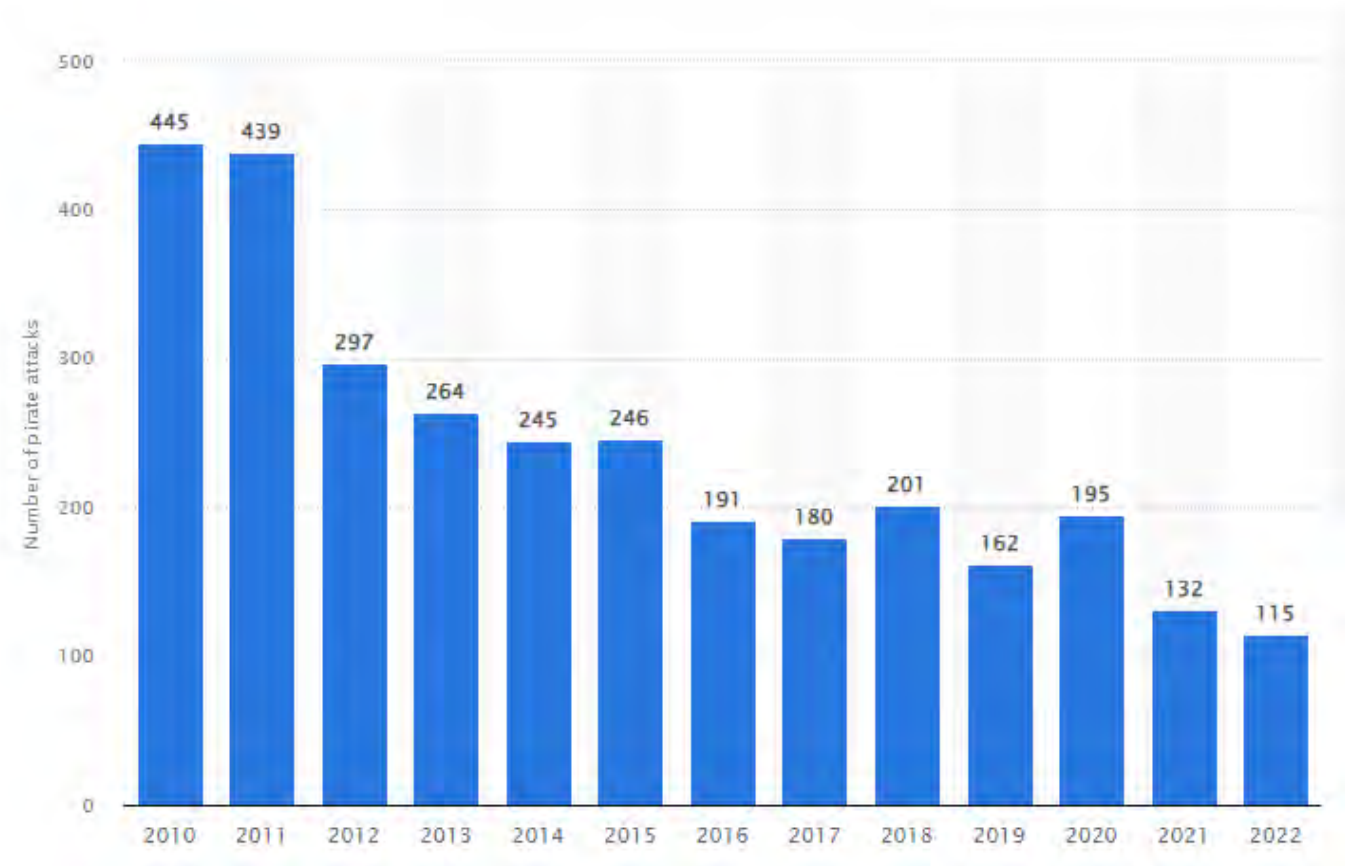


Maritime Piracy

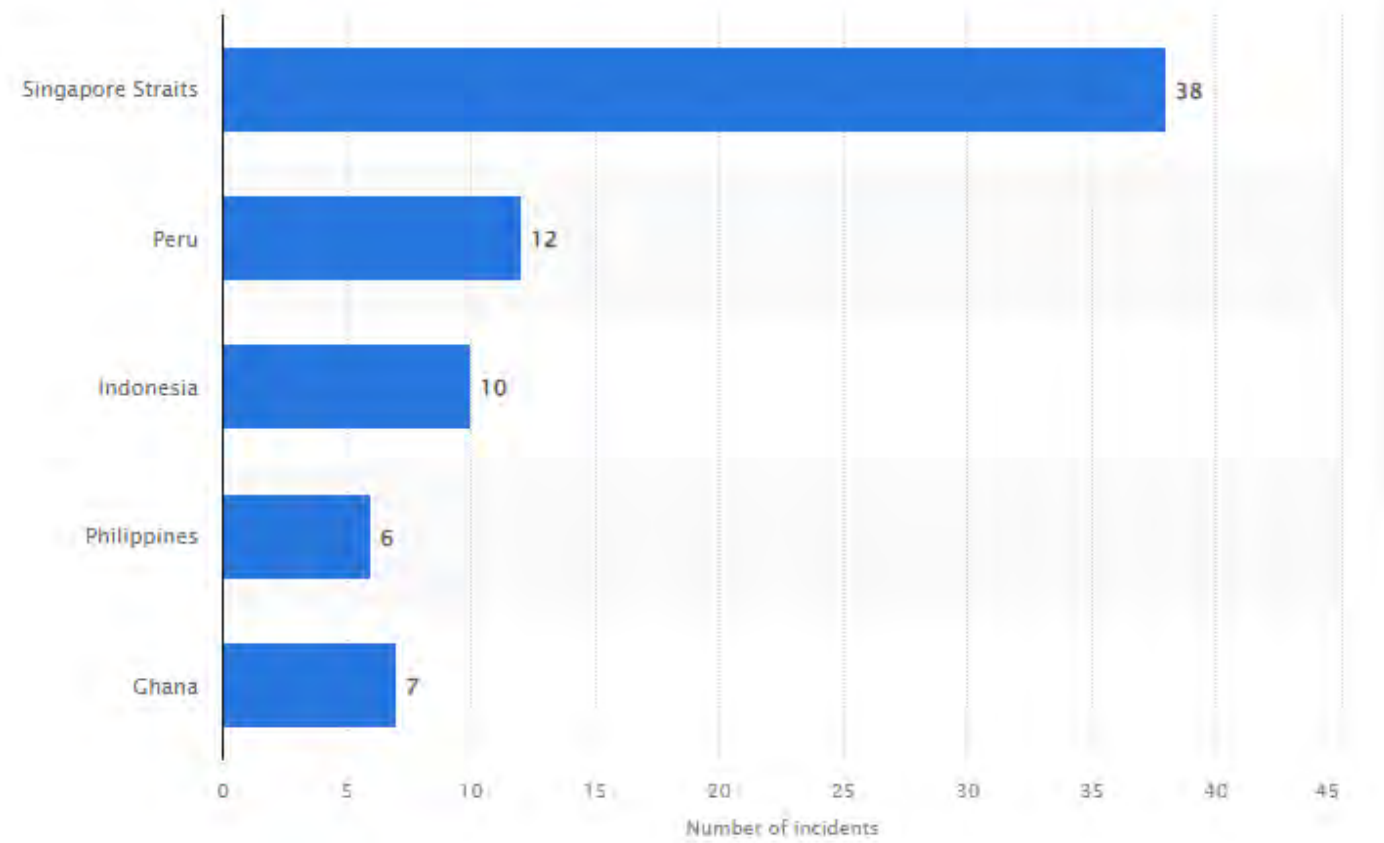
Piracy Through Time



Number of pirate attacks against ships worldwide from 2010 to 2022



Number of actual and attempted piracy attacks in selected territories worldwide in 2022, by country or location



Ransom Payments

Payment of a ransom fuels the problem of piracy and terrorism and might be deemed contrary to public policy and therefore not possible to legally insure.

Section 328(1) of the Proceeds of Crime Act 2002 “A person commits an offence if he enters into or becomes concerned in an arrangement which he knows or suspects facilitates by whatever means the acquisition, retention, use or control of criminal property by or on behalf of another person”

Section 17 of the Terrorism Act 2000 creates the offence of facilitating the payment of money to another where he knows, or has reasonable cause to suspect, that it will or may be used for the purposes of terrorism.

UN estimates ISIS received £28m in the past year. Should payment be made to secure the safety of an individual or individuals, crew, cargo or property such as a vessel on its own volition, this is likely to be unlawful and will invalidate cover.

Careers at DWF

DWF at a glance

Commercial Division & Central Services

Information Technology and Change

Finance

Group Legal

Knowledge & Research Services

HR

Health, Safety & Environment

Risk

Marketing

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DWF is a leading global provider of integrated legal and business services.

Our Integrated Legal Management approach delivers greater efficiency, price certainty and transparency for our clients.

We deliver integrated services on a global scale through our three offerings; Legal Services, Legal Operations and Business Services, across our eight key sectors. We seamlessly combine any number of our services to deliver bespoke solutions for our diverse clients.

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